

22
Years
Since 1992



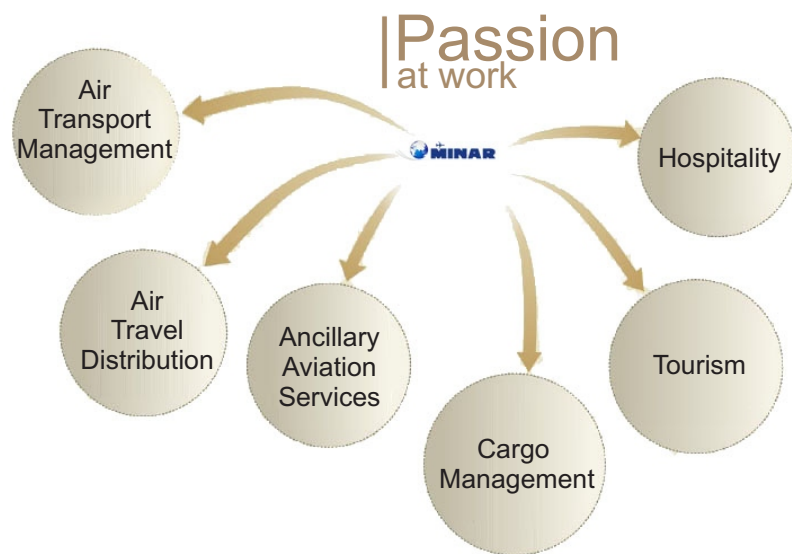
A Profile

MINAR TRAVELS

Minar Travels is one of the companies leading the way in the development of aviation and tourism in India

An overview

Minar Travels is a leading and well-diversified company with core business interests in:



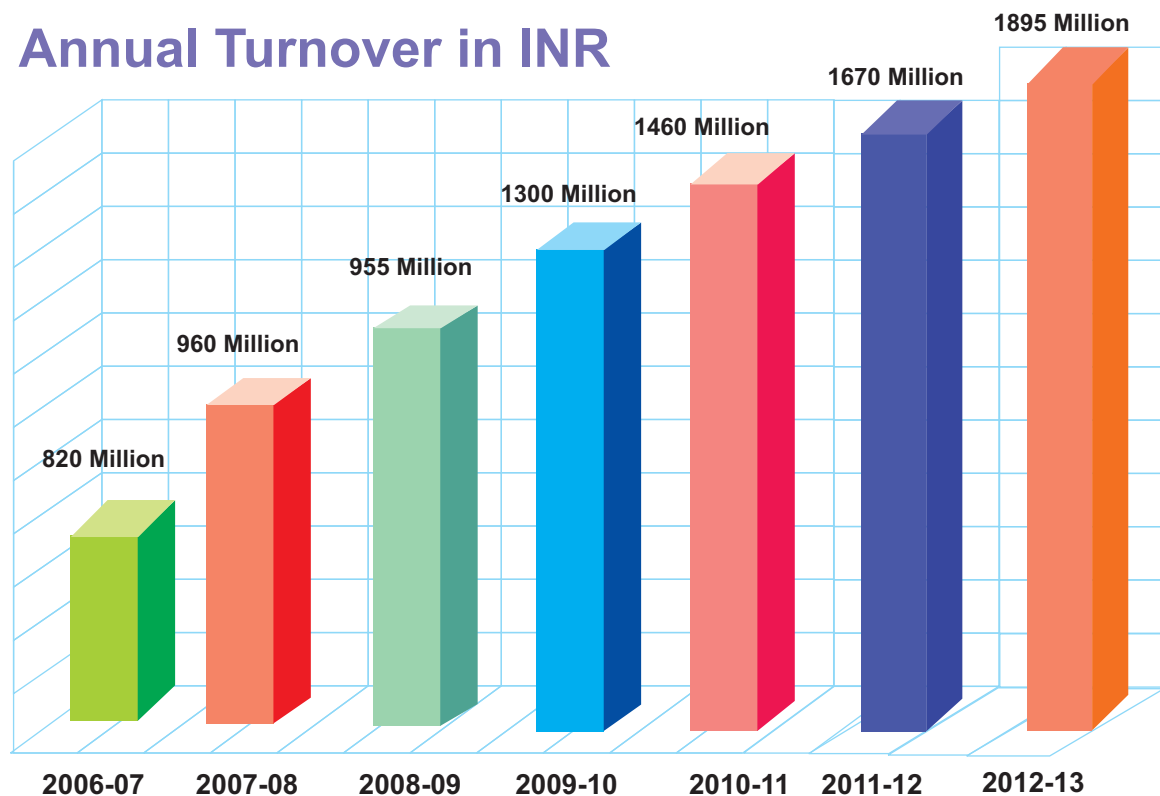
Our Vision

- To contribute substantially in the growing global aviation, travel, hospitality and service industry by providing quality inputs by becoming part of the growth.

Corporate Highlights

- Incorporated as a Private Limited Company in 1992.
- Representative / GSA to 10 International Airlines in India.
- One of the biggest tourist charter operators into India.
- Winner of 8 National Tourism Awards.
- An ISO 9001:2008 certified Company.
- Obtained NSOP (Non Scheduled operating Permit) from Government of India and soon will be launching Non Scheduled services within India.
- Security cleared from BCAS – India for providing ground handling services at Indian airports.

Annual Turnover in INR



Our Operations

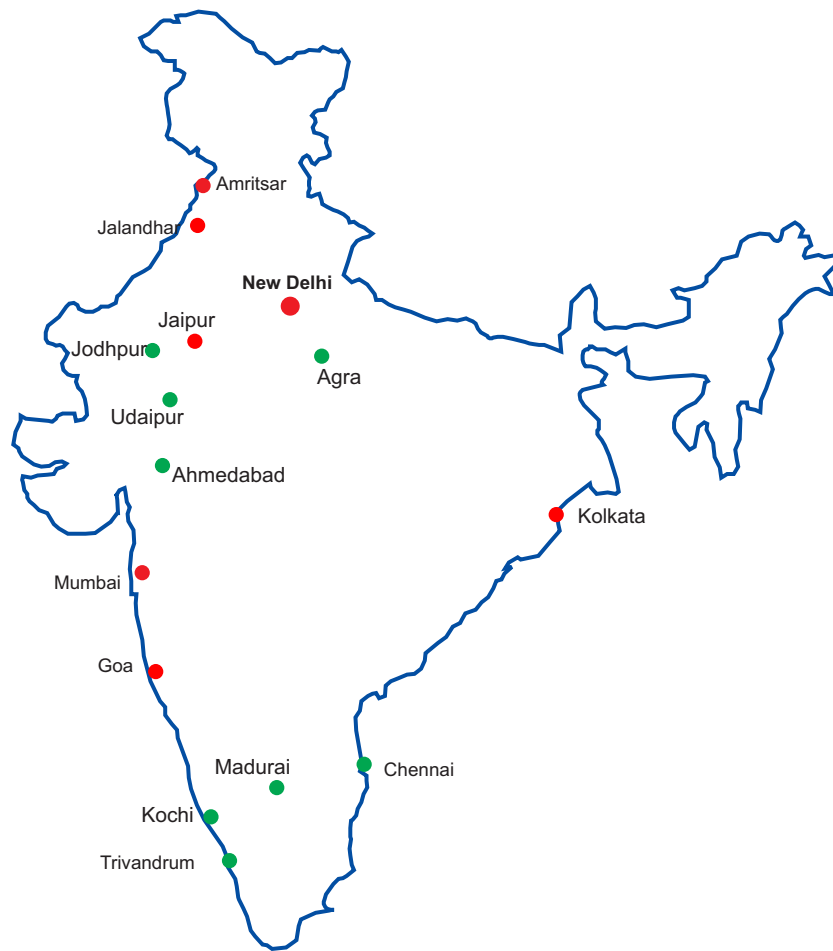
Network of 12 full-fledged offices at strategic locations in India:

- * Amritsar
- * Goa
- * Jaipur
- * Jalandhar
- * Kolkata
- * Mumbai
- * New Delhi

Offices Abroad:

- * Almaty
- * Argentina
- * Kyiv
- * London
- * Madrid
- * Moscow
- * Porto

Minar has associates across India & neighbouring Countries like Nepal, Bhutan, Maldives and Sri Lanka.



Our Infrastructure

All offices are networked for optimum productivity and equipped with state-of-the-art communication as well as on-line reservation system: Infrastructure also includes the latest professional support systems:

- Amadeus
- Galileo
- World Span
- Trunk / UHF Radios
- SITA - TELEX
- High Speed Broadband and Virtual Private Network

Our People

- Over 300 professionals including multilingual staff.
- Aviation managed by a team of top- flight professionals.
- Experienced and well-trained personnel at every level.

Managing Director: Harvinder S. Duggal

- Post graduate in Marketing & Business Management.
- 30 years of Experience in various fields ranging from consumer products to Aviation & Tourism.

Air Transport Management

10000 Scheduled Flights.....



GSA to **Mahan Air**



GSA to **Air Mauritius**



GSA to **Transaero Airlines**



GSA to **Kyrgyzstan Air Company**



GSA to **United Airways (BD) Ltd.**



PSA to **Tiger Airways**



GSA to **Orenburg Airlines**



Representing **Rossiya Airlines**



Representing **Vim Airlines**



Representing **SCAT Airlines**

Airport Operations Management

- Managing passenger and cargo offices at airports.
- Close communication with airlines for flight operations.
- Allocation of bay / counters.
- Airport charges payments on behalf of Airlines.
- Check-in including documents check & profiling of passengers.
- EBT collection, baggage handling, offloading / loading.
- Catering, cleaning, preparing load / trim sheets, flight dispatch.
- Pre & Post flight messages / reports.
- Handling crew & pax layovers.
- Submission of statistics to DGCA & Airline Hqrs.
- Close liaison with GHA to ensure service level standards.
- ULD management at station.



Distribution Management

- Providing dedicated sales & marketing team for each product.
- Close liaison with agents.
- Chalking out marketing strategy for our principal airlines.
- Determining target based incentive schemes for consolidators.
- Regular review of targets / achievements of various agents.
- Organizing agency evenings in important markets.
- Maintaining Document stock of principal airlines.



1600 Charters

- Slots Clearance from Airports Authority & other authorities such as Naval / Air HQs.
- Permission from Civil Aviation Authorities.
- Airport Operations
 - Flight Handling
 - Check-in
 - EBT / Special Request / Upgrades / Flight Messages
 - Crew Handling
- Hotels, Transport & Excursion arrangements for tourists.



Aviation and Ancillary Services



To facilitate International Airlines for their smooth operations into India we established aviation division under name & style of “Prime Aviation Services Pvt. Ltd.” in the year 1996. Services of Prime Aviation can broadly be described as under:

- Representation of Non Scheduled International airlines and corporate Jets from around the Globe to various Civil Aviation & Allied Departments in Government of India.
- Procuring landing permissions, Overflying and Diplomatic clearances for airlines from The Director General of Civil Aviation, India.
- Obtaining instant permissions for Emergency flights such as Ambulance, Relief, Evacuations, etc.
- Providing supervisory services all over India to various airlines and coordinating Ramp Handling, Slot Allotments, Payment of Airport and Navigational Charges, Submission of Flight Plans,

Destination Management



When the choices are unlimited,
thank God someone is
making the right ones.

MICE & BUSINESS TRAVEL

The best place for business easily mixed with leisure.

An ideal setting for Meetings, Incentives, Conferences and Exhibitions, India is a dynamic business hub today with the added advantages of being unique and exotic leisure destination.

Choose Minar for your next venue for any business related event such as Business Meetings, Incentives Tours, Conferences and Exhibitions and let our fully dedicated and well experienced MICE Division to take care of your all requirements including:-

PRE-EVENT ARRANGEMENTS:

- Promotion and Publicity: Logo designing and printing, website set up, layout plans and exhibitor manual, Promotional films, presentations
- Sponsorships and Grants
- Ministry Approvals – protocol and liaison
- Arrangements of special/ charter flights, landing permits etc.
- Venue Selection – Accommodation and Social Functions
- Secretariat Setup
- Setting up computerised management system and online facilities for registrations/abstract submission
- Visa Assistance
- On arrival assistance at the airport
- Finalization of Vendors for Ancillary services
- Audio Visual set-up and planning
- Exhibition Space selling and sponsorships

Business Divisions

Destination Management Company

We offer personalized itineraries and attractive option to make India an incredible experience.



Inbound Tours

We add *spice* to holidays!

Making optimum use of our experience and reputation, we give our clients the advantage of the best possible deals from suppliers and hotels.

- Served Half a Million satisfied customers from around the world.
- Our multilingual staff, fluent in language like Russian, French, Spanish, German offer personalised services.
- As Fully Licensed Tourist-charter operators, we also represent airlines for tourist charter operations.

MINAR TOURIST CHARTERES FLIGHT LOG					
	2008-09	2009-10	2010-11	2011-2012	2012-2013
No. Of Flights	104	121	186	147	299
No. Of Tourists	32,200	35,202	43,101	41,216	76,209

- Operation with Boeing 747 aircraft started to Goa by Transaero & Minar.

MICE & BUSINESS TRAVEL IN-EVENT ARRANGEMENTS

- Overall Venue setup
- Setup of communication and business centre
- Documentation and stationary services including photocopy, printing, binding, on site CD processing etc.
- Airport pick up and shuttle services for delegates and participants
- Information panels, sign boards etc.
- Publicity, photography and video coverage
- Multi Language secretariat services
- Distribution of documentation in international languages
- Security
- Entertainment at venue including cultural shows, live music, closing ceremony etc.

POST-EVENT ARRANGEMENTS

- correspondence for feed-back, invoicing, closing accounts, reports
- Post event tours
- Assistance on departures

CHOICE OF TRANSPORT

We provide all mode of transport from Luxury Cars, Coaches, Helicopter to Executive Jets within India & Overseas for our valued Clients.

MICE & BUSINESS TRAVEL



Business Divisions

OUTBOUND TOURS

Our Outbound Tour Division offers the entire gamut of leisure, business, incentive and conference packages to vast Indian travel market which is poised to reach 16 million travellers in 2014.

- We sell tailor made packages and tours.
- Managed by top professionals.
- Through attractive and visible promotion in print media and on the Internet, we have carved a niche in this growing sector.
- Are authorised agents of major international Hotel Reservation Systems.



We add *spice* to holidays!

Affiliations



FEDERATION OF AIRLINE
GENERAL SALES AGENTS

www.Fedagsa.aero

Sweet Success!

National Tourism Awards by Ministry of Tourism,
Government of India



1993 - 94



2002 - 03



2003 - 04



2005 - 06



2008 - 09



2010 - 11



2011 - 12



2012 - 13

Minar Travels offers you strategic alliance for achieving your aviation goals in the growing India sub continent.

- We have the **Experience and Credibility.**
- We have the **Infrastructure and Personnel.**
- We have the **Commitment and Dedication.**

Let's fly together into the future...

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Amritsar

Goa

Jaipur

Jalandhar

Kolkata

Mumbai

New Delhi